

Booking Form – Hong Kong

| Course Title | Location | Language | Date | Trainer | Please tick | Fees |
|---------------------------|----------|----------|---|------------|-------------|-------------|
| Strategic Selling® | HK | English | 18 th -19 th November | Guy Fraser | | HK \$13,000 |

Name _____ Position _____

Company _____

Postal Address (to which documents should be forwarded)

Authorised
 Name: _____ Business Title: _____

How many Sales People are there in your organisation? _____

How did you hear about Miller Heiman?

Tel _____ Fax _____ E-mail _____

Certification
 I hereby certify that the information supplied in this registration is true and correct, to the best of my knowledge. I certify that I have read and agree to abide by the training programme's conditions of attendance.

Signature _____ Date _____

Book now by faxing this form to (852) 2817 9159. Bookings are provisional until payment is received.

Venue

To be advised and run from 9:00am to 5:30pm.

Payment

Cheques or banker's drafts in HK Dollars should be made payable to "Management Development Services Ltd":

Cancellation and Postponement

Cancellations made in writing more than 2 weeks before the start of the programme are eligible for a refund of 75% of the programme fees. Cancellations made in writing with less than 2 weeks' notice will be eligible for a 50% refund.

- Participants who wish to postpone their attendance will be charged additional fees as follows:
- (1) More than 2 weeks before the programme: 10% of the programme fees
 - (2) Less than 2 weeks but more than 1 week: 20% of the programme fees
 - (3) Less than 1 week: 25% of the programme fees

Management Development Services Ltd. reserves the right to postpone a programme for any reason. MDS Hong Kong will confirm courses two weeks prior to commencement.

Absence

Absence (for whatever reason, including sickness) during any part of the programme will disqualify participants from joining the rest of the programme and they will not receive their accreditation. If participants then wish to register for the next programme 100% programme fees will be payable.

Trademarks

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Management Development Services Ltd.

Room 1701-3A, Kai Tak Commercial Building, 317-319 Des Voeux Road Central, Hong Kong
 Tel: (852) 2817 6807, Fax: (852) 2817 9159, E-mail: mds@mdshongkong.com