



CPP Product Directory

Taiwan Price List
January 2010

Management Development Services Ltd.
is a representative office of
CPP Asia Pacific
www.mdshongkong.com

Myers-Briggs Type Indicator®

6129	Introduction to Type® (6 th Ed.) (English)	\$160
6129 _{SIM}	Introduction to Type® (6 th Ed.) (Chinese Simplified)	\$130
6129 _{TRD}	Introduction to Type® (6 th Ed.) (Chinese Traditional)	\$130
6139	Introduction to Type® in Organizations (English)	\$180
6139 _{SIM}	Introduction to Type® in Organizations (Chinese Simplified)	\$150
6139 _{TRD}	Introduction to Type® in Organizations (Chinese Traditional) ..	\$150
6998	Introduction to Type® & Teams (English)	\$200
6998 _{SIM}	Introduction to Type® & Teams (Chinese Simplified)	\$160
6998 _{TRD}	Introduction to Type® & Teams (Chinese Traditional)	\$160

Forms and Reports - MBTI® Step I

Form M Self-Scorable Edition

6165	Form M Self Scorable Booklet (English) (pkt of 10)	\$1,200
6129 _{SIM-M}	Form M Self Scorable Booklet & Introduction to Type® (Chinese Simplified)	\$250
6129 _{TRD-M}	Form M Self Scorable Booklet & Introduction to Type® (Chinese Traditional)	\$250
6139 _{SIM-M}	Form M Self Scorable Booklet & Introduction to Type® in Organizations (Chinese Simplified) ..	\$270
6139 _{TRD-M}	Form M Self Scorable Booklet & Introduction to Type® in Organizations (Chinese Traditional) ..	\$270

Form M Reports (only available online)

MBTI® Profile Report

English Version

261145C	(Colour Print)	\$180
261145	(in PDF Format)	\$160

Simplified Chinese Version + Introduction to Type

661145 _{SIM-P}	(Colour Print)	\$310
2661145 _{SIM-P}	(in PDF Format)	\$300

Simplified Chinese Version + Introduction to Type in Org.

661145 _{SIM-PO}	(Colour Print)	\$330
2661145 _{SIM-PO}	(in PDF Format)	\$320

Traditional Chinese Version + Introduction to Type

661145 _{TRD-P}	(Colour Print)	\$310
2661145 _{TRD-P}	(in PDF Format)	\$300

Traditional Chinese Version + Introduction to Type in Org.

661145 _{TRD-PO}	(Colour Print)	\$330
2661145 _{TRD-PO}	(in PDF Format)	\$320

MBTI® Interpretive Report

English Version

261144C	(Colour Print)	\$260
261144	(in PDF Format)	\$220

Simplified Chinese Version + Introduction to Type

661144 _{SIM-IR}	(Colour Print)	\$430
2661144 _{SIM-IR}	(in PDF Format)	\$400

Simplified Chinese Version + Introduction to Type in Org.

61144 _{SIM-IRO}	(Colour Print)	\$450
2661144 _{SIM-IRO}	(in PDF Format)	\$420

Traditional Chinese Version + Introduction to Type

661144 _{TRD-IR}	(Colour Print)	\$430
2661144 _{TRD-IR}	(in PDF Format)	\$400

Traditional Chinese Version + Introduction to Type in Org.

61144 _{TRD-IRO}	(Colour Print)	\$450
2661144 _{TRD-IRO}	(in PDF Format)	\$420

MBTI® Interpretive Report for Org.

English Version

261146C	(Colour Print)	\$330
261146	(in PDF Format)	\$280

Simplified Chinese Version + Introduction to Type in Org.

661146 _{SIM-IRO}	(Colour Print)	\$510
2661146 _{SIM-IRO}	(in PDF Format)	\$470

Traditional Chinese Version + Introduction to Type in Org.

661146 _{TRD-IRO}	(Colour Print)	\$510
2661146 _{TRD-IRO}	(in PDF Format)	\$470

261248C	MBTI® Team Report (Colour Print)	\$340
261248	MBTI® Team Report (in PDF Format)	\$270
261182C	MBTI® Work Styles (Colour Print)	\$380
261182	MBTI® Work Styles (in PDF Format)	\$290
262153C	MBTI® Career Report (Colour Print)	\$275
262153	MBTI® Career Report (in PDF Format)	\$170
261189C	MBTI® Communications Styles Report (Colour Print)	\$300
261189	MBTI® Communications Styles Report (in PDF Format) ..	\$260

MBTI® Step II Form Q Reports (only available online)

English Version

267149C	MBTI® Step II Interpretive (Colour Print)	\$560
267149	MBTI® Step II Interpretive (in PDF Format)	\$380
267147C	MBTI® Step II Profile Report (Colour Print)	\$360
267147	MBTI® Step II Profile Report (in PDF Format)	\$250

Simplified Chinese Version + Introduction to Type

267149 _{SIM-C}	MBTI® Step II Interpretive (Colour Print)	\$620
267149 _{SIM}	MBTI® Step II Interpretive (in PDF Format)	\$540

Traditional Chinese Version + Introduction to Type

267149 _{TRD-C}	MBTI® Step II Interpretive (Colour Print)	\$620
267149 _{TRD}	MBTI® Step II Interpretive (in PDF Format)	\$540

MBTI® Resource Material

6111	Manual (1998) – (3 rd Ed.)	\$1,540
4178	Understanding your MBTI® Step II Results	\$230
6741	MBTI® Step II Manual	\$1,410
5105	Enhancing Leadership Effectiveness through Psychological Type	\$220
5111	Exercises for Differentiating MBTI® Type	\$320
6215	Finding the Fit	\$300
7270	Gifts Differing	\$230
6180	In the Grip	\$200
6199	Introduction to Type® & the 8 Jungian Functions	\$200
6902	Introduction to Type® & Careers	\$200
6159	Introduction to Type® & Coaching	\$200
6189	Introduction to Type® & Communications	\$200
6239	Introduction to Type® & Conflict	\$200
6966	Introduction to Type® & Change	\$200
6186	Introduction to Type & Decision Making	\$200
6862	Introduction to Type® Dynamics & Development	\$200
6169	Introduction to Type® & Emotional Intelligence	\$200
6185	Introduction to Type® & Innovation	\$200
6176	Introduction to Type® & Leadership	\$200
6187	Introduction to Type® & Learning	\$200
3001	Looking at Type™ (4 th Ed.)	\$130
3105	Looking at Type™: The Fundamentals	\$150
3115	Looking at Type™ and Learning Styles	\$150

3120	Looking at Type™ and Spirituality.....	\$150
3110	Looking at Type™ in the Workplace.....	\$150
6961	MBTI® Career Report Users Guide	\$460
6230	MBTI® Conflict Management Program	\$3,480
6960	MBTI® Team Building Workshop Kit.....	\$3,010
6174	MBTI® Type Tables for Occupations.....	\$1,270
6173	MBTI® Type Tables International.....	\$1,010
6175	Measuring Results of MBTI® Training	\$300
7295	People Types and Tiger Stripes (3 rd Ed.)	\$260
7278	Please Understand Me.....	\$190
5110	Shape Up Your Program.....	\$400
6150	The Leadership Advantage Training Program.....	\$3,450
6954	Type & Change Leader's Resource Guide.....	\$3,480
6956	Type & Change Participant's Guide	\$200
6128	Type and Culture	\$300
6179	Type & Retention	\$300
6196	Type & Training.....	\$300
6195	Type & Career Development.....	\$300
4169	Using the MBTI® Tool in Organizations	
	Workshop Kit – (3 rd Ed.).....	\$3,450
6942	Using Type in Selling	\$200
7354	Working Together (Spiral Bound).....	\$300
4179	Working with MBTI® Step II Results	\$4,290
2910	Working with Organizational Character	
	Training Program Kit	\$2,540
2903	Working with Organizational Character	
	Training Program – Organizational Character Index	\$100
2905	Working with Organizational Character	
	Training Program Participant Workbook.....	\$160

Presentation Kits on CD Rom

6802	Presenting FIRO-B®	\$310
6803N	Presenting Type in Organisations	\$270
6806	Presenting the MBTI® Step II -EIR.....	\$310

Feedback Session DVD

6135DVD	MBTI® Feedback DVD.....	\$100
2260DVD	FIRO-B® Feedback DVD	\$100

MBTI Think Box

661500ALLT	Think Box.....	\$1,500
661500TTE	Think Box Team (up to 10).....	\$22,000
661500TTE	Think Box Team (10+)	\$1,800

FIRO-B®

Forms and Reports

2216	FIRO-B® Self Scorable Booklet (pkt of 10)	\$1,200
2257	FIRO-B® Scannable Answer Sheets (pkt of 25).....	\$350
2209TRD-F	FIRO-B® Self Scorable Booklet &	
	Introduction to the FIRO-B® (Chinese Traditional).....	\$230
2209SIM-F	FIRO-B® Self Scorable Booklet &	
	Introduction to the FIRO-B® (Chinese Simplified)	\$230

English Version

210255c	FIRO-B® Interpretive Report for	
	Organizations (Colour Print).....	\$260
210255	FIRO-B® Interpretive Report	
	for Organizations (in PDF Format).....	\$170
10256	Leadership Report Using FIRO-B® & MBTI® (B/W).....	\$300
210256	Leadership Report Using	
	FIRO-B® & MBTI® (in PDF Format).....	\$240
220160c	FIRO-B® Profile Report (Colour Print)	\$200
220160	FIRO-B® Profile Report (in PDF Format).....	\$150
220170c	FIRO-B® Business Report (Colour Print)	\$180
220170	FIRO-B® Business Report (in PDF Format).....	\$150
250160c	FIRO-B® Business Leadership Report (Colour Print)	\$250
250160	FIRO-B® Business Leadership Report (in PDF Format)	\$180

Simplified Chinese Version + Introduction to the FIRO-B®

610255SIM	FIRO-B® Interpretive Report (Colour Print)	\$410
2610255SIM	FIRO-B® Interpretive Report (in PDF Format)	\$330
620160SIM	FIRO-B® Profile Report (Colour Print).....	\$310
262160SIM	FIRO-B® Profile Report (in PDF Format)	\$280

Traditional Chinese Version + Introduction to the FIRO-B®

610255TRD	FIRO-B® Interpretive Report (Colour Print)	\$410
2610255TRD	FIRO-B® Interpretive Report (in PDF Format)	\$330
620160TRD	FIRO-B® Profile Report (Colour Print).....	\$310
262160TRD	FIRO-B® Profile Report (in PDF Format)	\$280

Resource Material

2225	FIRO-B® Technical Guide.....	\$730
2209	Introduction to the FIRO-B®	\$200
2209TRD	Introduction to the FIRO-B® (Chinese Traditional)	\$130
2209SIM	Introduction to the FIRO-B® (Chinese Simplified)	\$130
2219	Introduction to the FIRO-B® in Organizations.....	\$200
2191	Psychometric Properties of the FIRO-B®	\$520
0783	Clinical Interpretation of FIRO-B®	\$660
2220	Participating in Teams - Using your FIRO-B® Results....	\$200
2502	FIRO-B® Business Technical Guide.....	\$760

CPI™ 434 (California Psychological Inventory™)

Forms and Reports

1973A	CPI Test Booklets (pkt of 10).....	\$650
1978	Scannable Answer Sheet (pkt of 25)	\$350
10127	Profile Report (B/W)	\$250
210127	Profile Report (in PDF Format)	\$220
10128	Narrative Report (B/W)	\$480
210128	Narrative Report (in PDF Format)	\$440
10129	Configural Analysis Report (B/W).....	\$590
210129	Configural Analysis Report (in PDF Format)	\$520

Resource Material

1971	CPI™ Manual.....	\$1,330
7294	Practical Guide to CPI™ Interpretation (3 rd Ed.)	\$1,210

CPI 260™

Reports

1931	User's Guide to the Coaching Report for Leaders	\$580
1921	CPI 260™ Manual.....	1,260
1928	CPI 260™ Client Feedback Guide for Interpretation.....	\$580
1937	CPI 260™ Coaching Report for Leaders Adv.	\$700
219250c	Client Feedback Report (Colour Print).....	\$340
219250	Client Feedback Report (in PDF Format)	\$280
219350c	Coaching Report for Leaders (Colour Print)	\$560
219350	Coaching Report for Leaders (in PDF Format).....	\$450
219550c	Combined Client/Coaching Report (Colour Print)	\$830
219550	Combined Client/Coaching Report (in PDF Format)	\$650

Strong Interest Inventory®

Forms and Reports

8511	Combined Item/Answer Booklets	
	(pkt of 25) (scannable).....	\$340
289145c	Standard Profile Report (Colour Print).....	\$200
289145	Standard Profile Report (in PDF Format)	\$130
289147c	High School Profile Report (Colour Print)	\$200
289147	High School Profile Report (in PDF Format)	\$130
289144c	Combined Standard Profile and Interpretive	
	Report (Colour Print)	\$330
289144	Combined Standard Profile and Interpretive	
	Report (in PDF Format)	\$190
289151c	Combined High School Profile and Interpretive	
	Report (Colour Print)	\$350
289151	Combined High School Profile and Interpretive	
	Report (in PDF Format)	\$190
289246c	Strong & MBTI Career Report (Colour Print)	\$270
289246	Strong & MBTI Career Report (in PDF Format).....	\$200
284108c	Strong Profile (Colour Print)	\$220
284108	Strong Profile (in PDF Format).....	\$130
284105c	Strong High School Profile (Colour Print)	\$280
284105	Strong High School Profile (in PDF Format).....	\$130
284104c	Strong Profile & Interpretive Report (Colour Print).....	\$330
284104	Strong Profile & Interpretive Report (in PDF Format)	\$190
284210c	Strong High School Profile & Interpretive	
	Report (Colour Print)	\$330
284210	Strong High School Profile &	
	Interpretive Report (in PDF Format).....	\$190

Resource Material

8501	Strong Applications and Technical Guide	\$1,230
8401	Strong Interest Inventory Manual.....	\$990
8403	Strong Interest Inventory User's Guide	\$420
8432	Where Do I Go Next?	\$140
8475	Strong College Profile Users Guide	\$640
8445	Career Exploration for College St.	\$140

Parker Team Player

4900	Parker Team Building Program Facilitator's Guide.....	\$2,360
4913	Parker Team Player Survey	\$200
4916	Parker Team Player Survey Styles of Another Person	\$170

Thomas-Kilmann Conflict Mode Instrument

Forms and Reports

4813	TKI - Self Scorable.....	\$200
4813TRD	TKI - Self Scorable (Chinese Traditional).....	\$140
4813SIM	TKI - Self Scorable (Chinese Simplified).....	\$140
248248c	Profile and Interpretive Report (Colour Print).....	\$250
248248	Profile and Interpretive Report (in PDF Format).....	\$190

Resource Material

4800	Conflict Workshop Facilitator's Guide	\$2,440
4816	Introduction to Conflict Management.....	\$220
4818	Introduction to Conflict & Teams.....	\$220
4852	Work Engagement Profile.....	\$200

Maslach Burnout Inventory

34500	MBI Preview Kit	\$1,020
3452	MBI Manual.....	\$720
3455	MBI Scoring Keys	\$290
3463	MBI Human Services Survey	\$590
3465	MBI Educators Survey	\$590
3467	MBI General Survey.....	\$590
3468	MBI General Survey Scoring Keys.....	\$290

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All prices shown are in Hong Kong Dollars and are subject to change without notice. Discounts are available for large volume orders.

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Alternatively payment can be made in Hong Kong Dollars by bank transfer:

The Hong Kong and Shanghai Banking Corporation Ltd,
1 Queen's Road Central, Hong Kong
Account Number 061-5-041019 Swift code : HSBCHKHCHKH
(Management Development Services Ltd)

Cash in Hong Kong Dollars is acceptable in person at our offices during normal working hours.

Postage

Delivery is made by Speedpost from Hong Kong. Postage will be added to your account.

Delivery

Orders will be despatched after receipt of full payment
We will inform you if for any reason the item(s) you requested are unavailable.

