



CPP Product Directory

Hong Kong Price List
January 2010

Management Development Services Ltd.
is a representative office of
CPP Asia Pacific
www.mdshongkong.com

Myers-Briggs Type Indicator®

6129	Introduction to Type® (6 th Ed.) (English)	\$160
6129 _{SIM}	Introduction to Type® (6 th Ed.) (Chinese Simplified)	\$130
6129 _{TRD}	Introduction to Type® (6 th Ed.) (Chinese Traditional)	\$130
6139	Introduction to Type® in Organizations (English)	\$180
6139 _{SIM}	Introduction to Type® in Organizations (Chinese Simplified)	\$150
6139 _{TRD}	Introduction to Type® in Organizations (Chinese Traditional) ..	\$150
6998	Introduction to Type® & Teams (English)	\$200
6998 _{SIM}	Introduction to Type® & Teams (Chinese Simplified)	\$160
6998 _{TRD}	Introduction to Type® & Teams (Chinese Traditional)	\$160

Forms and Reports - MBTI® Step I

Form M Self-Scorable Edition

6165	Form M Self Scorable Booklet (English) (pkt of 10)	\$1,200
6129 _{SIM-M}	Form M Self Scorable Booklet & Introduction to Type® (Chinese Simplified)	\$250
6129 _{TRD-M}	Form M Self Scorable Booklet & Introduction to Type® (Chinese Traditional)	\$250
6139 _{SIM-M}	Form M Self Scorable Booklet & Introduction to Type® in Organizations (Chinese Simplified) ..	\$270
6139 _{TRD-M}	Form M Self Scorable Booklet & Introduction to Type® in Organizations (Chinese Traditional) ..	\$270

Form M Reports (only available online)

MBTI® Profile Report

English Version

261145C	(Colour Print)	\$180
261145	(in PDF Format)	\$160

Simplified Chinese Version + Introduction to Type

661145 _{SIM-P}	(Colour Print)	\$310
2661145 _{SIM-P}	(in PDF Format)	\$300

Simplified Chinese Version + Introduction to Type in Org.

661145 _{SIM-PO}	(Colour Print)	\$330
2661145 _{SIM-PO}	(in PDF Format)	\$320

Traditional Chinese Version + Introduction to Type

661145 _{TRD-P}	(Colour Print)	\$310
2661145 _{TRD-P}	(in PDF Format)	\$300

Traditional Chinese Version + Introduction to Type in Org.

661145 _{TRD-PO}	(Colour Print)	\$330
2661145 _{TRD-PO}	(in PDF Format)	\$320

MBTI® Interpretive Report

English Version

261144c	(Colour Print)	\$260
261144	(in PDF Format)	\$220

Simplified Chinese Version + Introduction to Type

661144 _{SIM-IR}	(Colour Print)	\$430
2661144 _{SIM-IR}	(in PDF Format)	\$400

Simplified Chinese Version + Introduction to Type in Org.

61144 _{SIM-IRO}	(Colour Print)	\$450
2661144 _{SIM-IRO}	(in PDF Format)	\$420

Traditional Chinese Version + Introduction to Type

661144 _{TRD-IR}	(Colour Print)	\$430
2661144 _{TRD-IR}	(in PDF Format)	\$400

Traditional Chinese Version + Introduction to Type in Org.

61144 _{TRD-IRO}	(Colour Print)	\$450
2661144 _{TRD-IRO}	(in PDF Format)	\$420

MBTI® Interpretive Report for Org.

English Version

261146c	(Colour Print)	\$330
261146	(in PDF Format)	\$280

Simplified Chinese Version + Introduction to Type in Org.

661146 _{SIM-IRO}	(Colour Print)	\$510
2661146 _{SIM-IRO}	(in PDF Format)	\$470

Traditional Chinese Version + Introduction to Type in Org.

661146 _{TRD-IRO}	(Colour Print)	\$510
2661146 _{TRD-IRO}	(in PDF Format)	\$470

261248c	MBTI® Team Report (Colour Print)	\$340
261248	MBTI® Team Report (in PDF Format)	\$270
261182c	MBTI® Work Styles (Colour Print)	\$380
261182	MBTI® Work Styles (in PDF Format)	\$290
262153c	MBTI® Career Report (Colour Print)	\$275
262153	MBTI® Career Report (in PDF Format)	\$170
261189c	MBTI® Communications Styles Report (Colour Print)	\$300
261189	MBTI® Communications Styles Report (in PDF Format) ..	\$260

MBTI® Step II Form Q Reports (only available online)

English Version

267149c	MBTI® Step II Interpretive (Colour Print)	\$560
267149	MBTI® Step II Interpretive (in PDF Format)	\$380
267147c	MBTI® Step II Profile Report (Colour Print)	\$360
267147	MBTI® Step II Profile Report (in PDF Format)	\$250

Simplified Chinese Version + Introduction to Type

267149 _{SIMc}	MBTI® Step II Interpretive (Colour Print)	\$620
267149 _{SIM}	MBTI® Step II Interpretive (in PDF Format)	\$540

Traditional Chinese Version + Introduction to Type

267149 _{TRDc}	MBTI® Step II Interpretive (Colour Print)	\$620
267149 _{TRD}	MBTI® Step II Interpretive (in PDF Format)	\$540

MBTI® Resource Material

6111	Manual (1998) – (3 rd Ed.)	\$1,540
4178	Understanding your MBTI® Step II Results	\$230
6741	MBTI® Step II Manual	\$1,410
5105	Enhancing Leadership Effectiveness through Psychological Type	\$220
5111	Exercises for Differentiating MBTI® Type	\$320
6215	Finding the Fit	\$300
7270	Gifts Differing	\$230
6180	In the Grip	\$200
6199	Introduction to Type® & the 8 Jungian Functions	\$200
6902	Introduction to Type® & Careers	\$200
6159	Introduction to Type® & Coaching	\$200
6189	Introduction to Type® & Communications	\$200
6239	Introduction to Type® & Conflict	\$200
6966	Introduction to Type® & Change	\$200
6186	Introduction to Type & Decision Making	\$200
6862	Introduction to Type® Dynamics & Development	\$200
6169	Introduction to Type® & Emotional Intelligence	\$200
6185	Introduction to Type® & Innovation	\$200
6176	Introduction to Type® & Leadership	\$200
6187	Introduction to Type® & Learning	\$200
3001	Looking at Type™ (4 th Ed.)	\$130
3105	Looking at Type™: The Fundamentals	\$150
3115	Looking at Type™ and Learning Styles	\$150

3120	Looking at Type™ and Spirituality.....	\$150
3110	Looking at Type™ in the Workplace.....	\$150
6961	MBTI® Career Report Users Guide	\$460
6230	MBTI® Conflict Management Program	\$3,480
6960	MBTI® Team Building Workshop Kit.....	\$3,010
6174	MBTI® Type Tables for Occupations.....	\$1,270
6173	MBTI® Type Tables International.....	\$1,010
6175	Measuring Results of MBTI® Training	\$300
7295	People Types and Tiger Stripes (3 rd Ed.)	\$260
7278	Please Understand Me.....	\$190
5110	Shape Up Your Program.....	\$400
6150	The Leadership Advantage Training Program.....	\$3,450
6954	Type & Change Leader's Resource Guide.....	\$3,480
6956	Type & Change Participant's Guide	\$200
6128	Type and Culture	\$300
6179	Type & Retention	\$300
6196	Type & Training.....	\$300
6195	Type & Career Development.....	\$300
4169	Using the MBTI® Tool in Organizations	
	Workshop Kit – (3 rd Ed.).....	\$3,450
6942	Using Type in Selling	\$200
7354	Working Together (Spiral Bound).....	\$300
4179	Working with MBTI® Step II Results	\$4,290
2910	Working with Organizational Character	
	Training Program Kit	\$2,540
2903	Working with Organizational Character	
	Training Program – Organizational Character Index	\$100
2905	Working with Organizational Character	
	Training Program Participant Workbook.....	\$160

Presentation Kits on CD Rom

6802	Presenting FIRO-B®	\$310
6803N	Presenting Type in Organisations	\$270
6806	Presenting the MBTI® Step II -EIR.....	\$310

Feedback Session DVD

6135DVD	MBTI® Feedback DVD.....	\$100
2260DVD	FIRO-B® Feedback DVD	\$100

MBTI Think Box

661500ALLT	Think Box.....	\$1,500
661500TTE	Think Box Team (up to 10).....	\$22,000
661500TTE	Think Box Team (10+)	\$1,800

FIRO-B®

Forms and Reports

2216	FIRO-B® Self Scorable Booklet (pkt of 10)	\$1,200
2257	FIRO-B® Scannable Answer Sheets (pkt of 25).....	\$350
2209TRD-F	FIRO-B® Self Scorable Booklet &	
	Introduction to the FIRO-B® (Chinese Traditional).....	\$230
2209SIM-F	FIRO-B® Self Scorable Booklet &	
	Introduction to the FIRO-B® (Chinese Simplified)	\$230

English Version

210255c	FIRO-B® Interpretive Report for	
	Organizations (Colour Print).....	\$260
210255	FIRO-B® Interpretive Report	
	for Organizations (in PDF Format).....	\$170
10256	Leadership Report Using FIRO-B® & MBTI® (B/W).....	\$300
210256	Leadership Report Using	
	FIRO-B® & MBTI® (in PDF Format).....	\$240
220160c	FIRO-B® Profile Report (Colour Print)	\$200
220160	FIRO-B® Profile Report (in PDF Format).....	\$150
220170c	FIRO-B® Business Report (Colour Print)	\$180
220170	FIRO-B® Business Report (in PDF Format).....	\$150
250160c	FIRO-B® Business Leadership Report (Colour Print)	\$250
250160	FIRO-B® Business Leadership Report (in PDF Format)	\$180

Simplified Chinese Version + Introduction to the FIRO-B®

610255SIM	FIRO-B® Interpretive Report (Colour Print)	\$410
2610255SIM	FIRO-B® Interpretive Report (in PDF Format)	\$330
620160SIM	FIRO-B® Profile Report (Colour Print).....	\$310
262160SIM	FIRO-B® Profile Report (in PDF Format)	\$280

Traditional Chinese Version + Introduction to the FIRO-B®

610255TRD	FIRO-B® Interpretive Report (Colour Print)	\$410
2610255TRD	FIRO-B® Interpretive Report (in PDF Format)	\$330
620160TRD	FIRO-B® Profile Report (Colour Print).....	\$310
262160TRD	FIRO-B® Profile Report (in PDF Format)	\$280

Resource Material

2225	FIRO-B® Technical Guide.....	\$730
2209	Introduction to the FIRO-B®	\$200
2209TRD	Introduction to the FIRO-B® (Chinese Traditional)	\$130
2209SIM	Introduction to the FIRO-B® (Chinese Simplified)	\$130
2219	Introduction to the FIRO-B® in Organizations.....	\$200
2191	Psychometric Properties of the FIRO-B®	\$520
0783	Clinical Interpretation of FIRO-B®	\$660
2220	Participating in Teams - Using your FIRO-B® Results....	\$200
2502	FIRO-B® Business Technical Guide.....	\$760

CPI™ 434 (California Psychological Inventory™)

Forms and Reports

1973A	CPI Test Booklets (pkt of 10).....	\$650
1978	Scannable Answer Sheet (pkt of 25)	\$350
10127	Profile Report (B/W)	\$250
210127	Profile Report (in PDF Format)	\$220
10128	Narrative Report (B/W)	\$480
210128	Narrative Report (in PDF Format)	\$440
10129	Configural Analysis Report (B/W).....	\$590
210129	Configural Analysis Report (in PDF Format)	\$520

Resource Material

1971	CPI™ Manual.....	\$1,330
7294	Practical Guide to CPI™ Interpretation (3 rd Ed.)	\$1,210

CPI 260™

Reports

1931	User's Guide to the Coaching Report for Leaders	\$580
1921	CPI 260™ Manual.....	1,260
1928	CPI 260™ Client Feedback Guide for Interpretation.....	\$580
1937	CPI 260™ Coaching Report for Leaders Adv.	\$700
219250c	Client Feedback Report (Colour Print).....	\$340
219250	Client Feedback Report (in PDF Format)	\$280
219350c	Coaching Report for Leaders (Colour Print)	\$560
219350	Coaching Report for Leaders (in PDF Format).....	\$450
219550c	Combined Client/Coaching Report (Colour Print)	\$830
219550	Combined Client/Coaching Report (in PDF Format)	\$650

Strong Interest Inventory®

Forms and Reports

8511	Combined Item/Answer Booklets	
	(pkt of 25) (scannable).....	\$340
289145c	Standard Profile Report (Colour Print).....	\$200
289145	Standard Profile Report (in PDF Format)	\$130
289147c	High School Profile Report (Colour Print)	\$200
289147	High School Profile Report (in PDF Format)	\$130
289144c	Combined Standard Profile and Interpretive	
	Report (Colour Print)	\$330
289144	Combined Standard Profile and Interpretive	
	Report (in PDF Format)	\$190
289151c	Combined High School Profile and Interpretive	
	Report (Colour Print)	\$350
289151	Combined High School Profile and Interpretive	
	Report (in PDF Format)	\$190
289246c	Strong & MBTI Career Report (Colour Print)	\$270
289246	Strong & MBTI Career Report (in PDF Format).....	\$200
284108c	Strong Profile (Colour Print)	\$220
284108	Strong Profile (in PDF Format).....	\$130
284105c	Strong High School Profile (Colour Print)	\$280
284105	Strong High School Profile (in PDF Format).....	\$130
284104c	Strong Profile & Interpretive Report (Colour Print).....	\$330
284104	Strong Profile & Interpretive Report (in PDF Format)	\$190
284210c	Strong High School Profile & Interpretive	
	Report (Colour Print)	\$330
284210	Strong High School Profile &	
	Interpretive Report (in PDF Format).....	\$190

Resource Material

8501	Strong Applications and Technical Guide	\$1,230
8401	Strong Interest Inventory Manual.....	\$990
8403	Strong Interest Inventory User's Guide	\$420
8432	Where Do I Go Next?	\$140
8475	Strong College Profile Users Guide	\$640
8445	Career Exploration for College St.	\$140

Parker Team Player

4900	Parker Team Building Program Facilitator's Guide.....	\$2,360
4913	Parker Team Player Survey	\$200
4916	Parker Team Player Survey Styles of Another Person	\$170

Thomas-Kilmann Conflict Mode Instrument

Forms and Reports

4813	TKI - Self Scorable.....	\$200
4813TRD	TKI - Self Scorable (Chinese Traditional).....	\$140
4813SIM	TKI - Self Scorable (Chinese Simplified).....	\$140
248248c	Profile and Interpretive Report (Colour Print).....	\$250
248248	Profile and Interpretive Report (in PDF Format).....	\$190

Resource Material

4800	Conflict Workshop Facilitator's Guide	\$2,440
4816	Introduction to Conflict Management.....	\$220
4818	Introduction to Conflict & Teams.....	\$220
4852	Work Engagement Profile.....	\$200

Maslach Burnout Inventory

34500	MBI Preview Kit	\$1,020
3452	MBI Manual.....	\$720
3455	MBI Scoring Keys	\$290
3463	MBI Human Services Survey	\$590
3465	MBI Educators Survey	\$590
3467	MBI General Survey.....	\$590
3468	MBI General Survey Scoring Keys.....	\$290

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All prices shown are in Hong Kong Dollars and are subject to change without notice. Discounts are available for large volume orders.

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Alternatively payment can be made in Hong Kong Dollars by bank transfer:

The Hong Kong and Shanghai Banking Corporation Ltd,
1 Queen's Road Central, Hong Kong
Account Number 061-5-041019 Swift code : HSBCHKHCHKH
Account Name: **Management Development Services Ltd**

Cash in Hong Kong Dollars is acceptable in person at our offices during normal working hours.

